

# Green Infrastructure Financing

Jennifer Cotting  
Environmental Finance Center

National Center for Smart Growth  
University of Maryland

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# Green Infrastructure Financing

What we will cover:

- Why financing important
- Characteristics of effective financing strategies
- Components of effective financing strategies
- Examples of effective financing strategies
- Resources for getting started

The logo for the Environmental Finance Center (EFC) is displayed in a bold, green, sans-serif font. To the right of the text is a stylized green landscape graphic consisting of several geometric shapes: a small triangle, a larger triangle, and a larger, more complex mountain-like shape, all rendered in a solid green color.

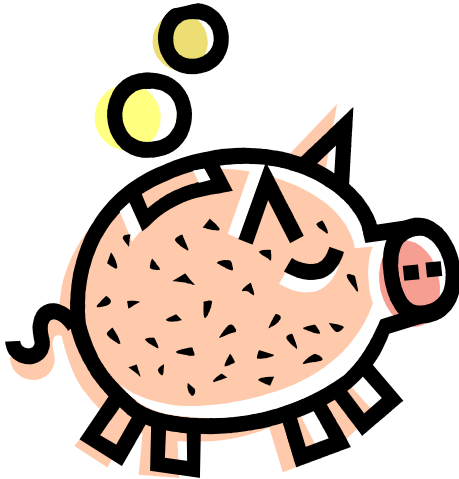
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# Green Infrastructure Financing

## Coming to “terms”

- **Funding:** financial resources
- **Financing:** managing fiscal resources

**Goal: increase return on investment**



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# Financing Truth



There is not, has never been, and never will be enough grants - public or private - to fund natural resources protection and restoration, including green infrastructure

# Why does financing matter?

- Provides backbone for implementation plan
- Lends credibility with funders
- Resonates with decision-makers
- Your plan cannot become a reality without it!



# Successful Financing Strategies

- Community-based
  - Local drivers and priorities
  - Local champions
- Integrated
  - A mix of financing mechanisms
  - A mix of funding sources
- Mirror the resource
  - Different stakeholders contribute in different ways
  - Mix of approaches based on the landscape



# Sustainable Financing Strategies

Tend to interweave several elements

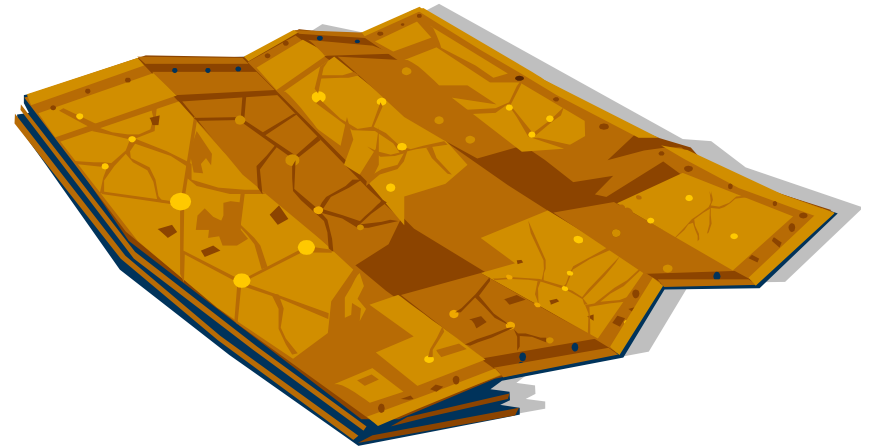
- Cost reduction strategies
- Revenue generators
- Market-based programs



# Cost Reduction Strategies

## Planning

- Strategic planning
- Community visioning
- Comprehensive planning





# Cost Reduction Strategies

Effective, enforced rules and regulations:

- Zoning
- Subdivision ordinances
- Forest conservation laws
- Buffer set-back requirements



# Cost Reduction Strategies

## Coordination with other community priorities and programs

- Reduces costs through efficiencies
- Creates alliances
- Increases political will



# Revenue Generators



## Grant and loan programs

- Federal
- State
- Foundations



# Revenue Generators

Sustainable, dedicated funding



## Tax and fee-based sources

- Real Estate and Sales taxes
- Tax Increment Financing
- Impact fees
- Stormwater utilities
- Impervious surface fees



# Market-based Programs

## Regulatory Markets

- Clean Air Act, Clean Water Act, Endangered Species Act
- Planning and zoning ordinances



## Voluntary Markets

- Incentive programs
- Tourism-based programs
- Private sector greening
- Other voluntary programs



# Sustainable Financing Example: Lenexa, Kansas



- Kansas City Metropolitan Area
- Intense development pressure
- Major concerns with flood mitigation and stormwater management



# Sustainable Financing Example: Lenexa, Kansas

## Sustainable Financing Strategy

- Planning and regulation
- Existing public programs
- Sales tax
- Stormwater utility
- Clean Water State Revolving Fund
- New development charge



# Sustainable Financing Example: Lenexa, Kansas

## Planning and Regulation



- Land protection policies in 20 year comprehensive plan
- Green infrastructure approach to capital and redevelopment projects
- Stream set-back ordinance



# Sustainable Financing Example: Lenexa, Kansas

## Existing Public Programs

- Federal and state grants including USEPA nonpoint source funding
- Surface Transportation Project funding provided capital for demonstration projects which tied transportation to parks.
- The Johnson County Stormwater Management Advisory Council 1/10<sup>th</sup> cent sales tax and proceeds from basic permitting fees charged to developers

# Sustainable Financing Example: Lenexa, Kansas

## Sales Tax

- 2000 Voter-approved 1/8<sup>th</sup> cent sales tax
- Supported upgrades and repairs to existing infrastructure problems – capital costs
- Generated \$7.2 million between 2000-2005
- Voters approved extension through 2010 projected to raise an additional \$8.1 million



# Sustainable Financing Example: Lenexa, Kansas

## New Development Charge



- Systems Development Charge in 2004
- Developers pay a one-time fee when applying for a permit as a means of recovering the costs of capital improvements
- Growth pays for growth

# Sustainable Financing Example: Lenexa, Kansas

## Stormwater Utility

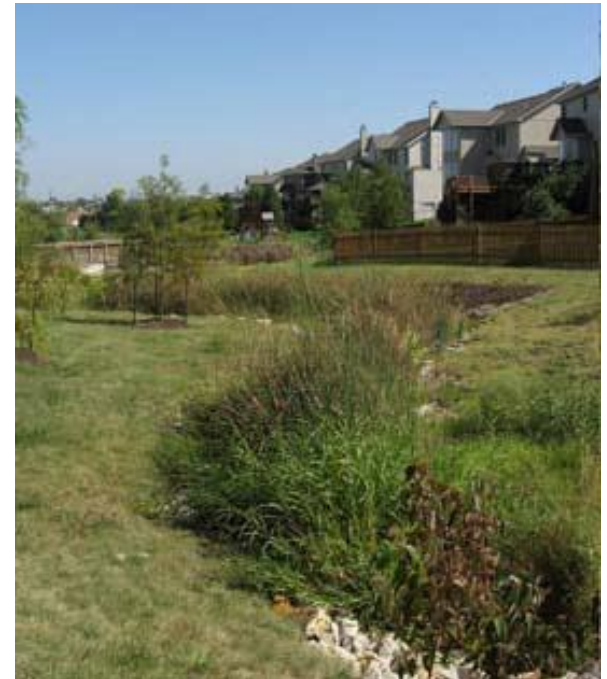
- A monthly \$5.50 fee approximately \$66 annually for residential properties
- Commercial and non-residential properties is based on the amount of stormwater runoff generated by the parcel.
- Collected by the County via annual property tax
- Covers long-term system upkeep



# Sustainable Financing Example: Lenexa, Kansas

## Clean Water State Revolving Fund

- Green project reserve funds
- \$1 million low-interest loan
- Invested in “Central Green Streamway”
- Drains 65 acres of new mixed-use development through seven step pools
- Wetlands and trails connect to existing networks and enhance recreational activities



# Sustainable Financing Example: Lenexa, Kansas



## Current Status

- Sales tax has sunset
- Utility and new development charges provide sufficient income for operations and maintenance
- Focus shifts to outreach and education to engage private property



# Sustainable Financing Example: Lancaster, Pennsylvania

## Location:

- Lancaster County
- South Central Pennsylvania
- 7 square miles

## Demographics:

- Population: 60,000
- Most of the population lives in area of 4 square miles



the city of **Lancaster**  
*a city authentic*

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# Sustainable Financing Example: Lancaster

## Sustainable Financing Strategy

- Planning and regulation
- Existing public programs
- State revolving fund loan
- Stormwater authority (pending)





# Sustainable Financing Example: Lancaster

## Stormwater Management

- Old system combined rainwater and sewer water
- Heavy storms volumes would overtax the treatment facility
- Raw sewage dumps to the Conestoga River



Photo courtesy of US EPA



# Sustainable Financing Example: Lancaster

## Stormwater Management

- A gray infrastructure solution would cost about \$300 million in capital costs
- Would also cost \$1 per 1000 gallons for treatment of delayed flow– a total of close to \$750,000 annually
- Use green infrastructure to divert 750 million gallons of rainwater from the system annually



**SAVE IT!**

*saveitlancaster.org*

YOUR WATER.  
YOUR MONEY.  
YOUR CITY.

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# Sustainable Financing Example: Lancaster

## Green Roofs

- 77,000 square feet of vegetation
- Capture and retain 50-70%
- Slow 90% of rainfall



Photo from Bay Journal

## Park Improvements

- Basketball court replacement project
- Tweaked plans to reroute runoff
- Gravel bed under court, porous court surface
- Addresses run off for \$0.16 per gallon, gray alternative would have cost \$0.30 per gallon

# Sustainable Financing Example: Lancaster

## Rain Barrels

- Available to property owners at subsidized rates
- City partnering with LIVE Green
- Ones installed at City collect enough to water entire city garden



## Tree Canopy

- Currently 25%, Goal: 40%
- Planting 6000 trees every 3 years
- Tree sale program – private property owners select from 20 different native species at wholesale price
- Benefits include increase in property value, rental rates, retail sales



# Sustainable Financing Example: Lancaster

## Sustainable Financing Strategy

- Green infrastructure approach would initially cost about \$140 million
- Use existing city improvement projects as opportunities to incorporate green infrastructure
- Stormwater ordinance requires no net increase in runoff – looking to require 20% increase in on-site treatment
- Grant programs where appropriate/available
- \$7 million from the Pennsylvania Infrastructure Investment Authority (PENNVEST)
- Working to put utility in place – proposed \$10 quarterly

# Green Infrastructure Resources

## Information and tools

### EFCs and Partners

- Green Infrastructure Resource Directory [efc.umd.edu/greeninfrastructure.html](http://efc.umd.edu/greeninfrastructure.html)
- Roadmap to Green Infrastructure in the Federal Agencies [narc.org/issueareas/environment/areas-of-interest/green-infrastructure-and-landcare/roadmap/](http://narc.org/issueareas/environment/areas-of-interest/green-infrastructure-and-landcare/roadmap/)



# Green Infrastructure Resources

## Information and tools

### EPA

- Green Infrastructure  
[www.epa.gov/greeninfrastructure](http://www.epa.gov/greeninfrastructure)
- Healthy Watersheds  
[www.epa.gov/healthywatersheds](http://www.epa.gov/healthywatersheds)
- Water Quality Scorecard  
[www.epa.gov/smartgrowth/water\\_score\\_card.htm](http://www.epa.gov/smartgrowth/water_score_card.htm)

# Green Infrastructure Resources

## Information and tools

- CNT's Green Toolbox  
[greenvalues.cnt.org/](http://greenvalues.cnt.org/)
- American Rivers  
[www.americanrivers.org](http://www.americanrivers.org)
- NRDC  
[www.nrdc.org](http://www.nrdc.org) and [www.switchboard.nrdc.org](http://www.switchboard.nrdc.org)
- The Conservation Fund  
[www.greeninfrastructure.net](http://www.greeninfrastructure.net)
- Trust for Public Land  
[www.tpl.org](http://www.tpl.org) also [www.landvote.org](http://www.landvote.org)



# For Further Information

Jennifer Cotting  
Environmental Finance Center  
University of Maryland

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1210 Preinkert Field House  
College Park, MD

[jcotting@umd.edu](mailto:jcotting@umd.edu)  
301-405-5495



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