Eligible Applicants

- The Mid-Atlantic Green Operator (GO) Program is a grant program that provides up to $20,000 towards a newer vehicle. The program allows owner-operators to purchase a more emission-efficient vehicle with a 2007 or newer engine (MY 2008 or newer truck). The program is intended to reduce air pollution and greenhouse gases associated with the transport of goods to and from the Ports of Philadelphia and Wilmington (DE).
- Carriers must provide drayage truck services to one or more of the listed ports. Proof of port service is required to participate in this program. Please check with the contact listed on page 2 to determine what documents are required for valid port identification.
- Documentation must be sent with the application verifying the make, model, and year of the truck in question. Truck must be a Class 8 vehicle with a GVWR of 33,001 pounds or more.
- Carriers must show at least one year of ownership, according to the date on the title, to be eligible.
- New equipment must be purchased and old equipment scrapped only when advised to do so by a MARAMA staff member.

General Requirements for Applications

- Incomplete applications will not be considered.
- Complete applications must include the following:
  - A copy (front and back) of valid port identification. Please check with the contact listed on page 2 to determine what documents are required for valid port identification at your port.
  - A copy (front and back) of a Transportation Worker Identification Card (TWIC).
  - A copy of the current truck title and registration.
  - Model year of the truck engine must be 2003 or older (verified by date on title).
    - Preference will be given to trucks with 1997 and older engines. If funds are still available, trucks with MY 2003 engines and older will be eligible for funding.
  - Proof of insurance - both primary liability and non-trucking liability (bobtail) insurance.
  - A photograph of the current truck with license plates clearly legible.
- Participants certify by signing the application that the truck to be replaced is currently operational and being used to transport cargo for the Port of Philadelphia and/or Wilmington (DE).
- Type or print legibly all items except the signature in Section IV.
- If you need space for additional information, attach additional sheets of paper. Write the owner’s name on each attached sheet and attach to the application.
- Applicants must prove financial readiness by qualifying for a vehicle loan to pay for the remaining balance of the new vehicle not covered by program funds. More specific details on financial readiness may be found on page 3.
- After acceptance into the program, applicants must select a truck from a list of authorized truck dealers. A proof of purchase in the form of a paid invoice for a truck with a 2007 or newer engine (MY 2008 or newer truck) will be required.
Incomplete applications will not be considered.

**Green Operator Application Check List**

1. _____ Provide a signed and completed application to the MARAMA Truck Program. Address to send application is at the bottom of this page.

2. _____ Provide a copy of valid port identification and TWIC (front and back). Please call the truck hotline at 301-405-3577 to determine the documentation needed for valid port identification.

3. _____ Provide a copy of the DMV title and registration for the Class 8 vehicle(s) to be replaced.

4. _____ Provide proof of insurance (both primary liability and non-trucking liability/bobtail insurance) for the truck to be replaced.

5. _____ Provide photograph of truck to be replaced with license plates clearly visible.

**Green Operator Check List (after application is approved)**

1. _____ Provide pictures of your old truck before and after scrappage and proper documentation from a scrap company (*only when a MARAMA staff member informs you to do so*).

2. _____ Provide both DMV title AND invoice for new truck (*only when a MARAMA staff member informs you to do so*).

**Complete and Submit Application to:**

The Environmental Finance Center  
Attention: Medessa Burian, MARAMA Truck Program  
The University of Maryland  
1210 Preinkert Field House, Bldg. 054  
College Park, MD 20742

Please address questions to the truck hotline at 301-405-3577.
Financial Readiness Considerations

Enrolling in the Regional Dray Truck Program may take a considerable amount of your personal time and effort. The estimated time to complete all preliminary steps for the Truck Program is approximately 2 to 3 hours for paperwork and phone calls with program staff.

Once your application to the truck program is approved, obtaining financing (a loan) in order to purchase a new truck will also involve hours of your time. Approval for financing is solely done by the financial institutions and is generally based upon your credit report and credit score. A credit report is a record of your credit history. Other factors may be reviewed by the financial institution before financing is approved.

Below you will find a list of questions that are commonly asked by financial institutions when reviewing financing applications. We are not asking you to supply this information to EFC or MARAMA, but please consider these questions before you choose to pursue participating in the Regional Dray Truck Program.

- **Have you had a bankruptcy within the last 4 years?**
- **Do you have a foreclosure or lien in your recent financial history?**
- **Do you have an open federal tax lien?**
- **Do you have a prior repossession in your past?**
- **Is your credit score below 600?**
- **Do you consistently pay bills late?**

Please note that answering yes to any or all of these questions may impact your chance of obtaining financing, but ultimately that decision is up to the financing institutions.

To be eligible for program funds, applicants must prove financial readiness by qualifying for a vehicle loan of $30,000 or more (the estimated amount needed to pay for the remaining cost of a MY 2008 or newer replacement vehicle). More specific details on this process will be sent to you after receiving a complete program application.
I. COMPANY INFORMATION  (Please type or print legibly.)

Which port(s) do you serve?  __Philadelphia  __Wilmington (DE)  __Other (please list):____________

Which Terminal(s) and/or Pier(s) do you serve (please list)? ___________________________________

Company Name: ____________________________  EIN (Employer ID #): ____________________________

Registered Owner: __________________________  ICC#: ___________________  

Authorized Representative: _____________________  Port ID #: __________________  

Type of Business (Licensed Motor Carrier or Independent Owner Operator): ___________________

Is your business classified and registered as a Minority Owned or Women Owned Small Business?
___Yes     ___No     (If yes, please provide your certification number: __________________________) 

Number of Employees (Independent Owner Operators will most likely be 1): ______________

Name of Truck Driver (if other than Owner): __________________________

Driver’s License # (of Owner Operator or Truck Driver): ___________________

Registered Owner Street Address:

City:  ____________________________  State:  ____________________________  Zip Code:  ______________

Telephone: ____________________________  Fax: ____________________________

E-mail Address: ____________________________

II. VEHICLE INFORMATION  (If applying for more than one truck please provide the information below for each 
truck requested. Please note that older vehicles must be scrapped according to MARAMA requirements and EPA acceptable 
means of disposal.)

Truck Information

<table>
<thead>
<tr>
<th>Truck Make:</th>
<th>Truck Model:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Truck Year:</td>
<td>GVWR (lbs.):</td>
</tr>
</tbody>
</table>

| Vehicle ID Number (VIN): |

| Truck License Plate Number: | Licensing State: |

Engine Information

<table>
<thead>
<tr>
<th>Engine Make:</th>
<th>Engine Model Year:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engine Model:</td>
<td>Horsepower:</td>
</tr>
<tr>
<td>Serial #:</td>
<td>Engine Family Name:</td>
</tr>
</tbody>
</table>

| Fuel Type (Diesel, CNG, LNG, etc.): |
Operational Information

<table>
<thead>
<tr>
<th>Does Your Odometer Work?</th>
<th>Current Odometer Reading: _____________________</th>
</tr>
</thead>
<tbody>
<tr>
<td>___Yes</td>
<td>___ Place a check here if this reading is an estimate.)</td>
</tr>
<tr>
<td>___No</td>
<td>___ Place a check here if this odometer has rolled over and please indicate number of times: ___</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date of Odometer Reading: ___________</th>
<th>Annual Miles (Jan. 1-Dec. 31, 2012): ________________</th>
</tr>
</thead>
<tbody>
<tr>
<td># Years Truck Owned: ________________</td>
<td>Title Number:________________________________________</td>
</tr>
</tbody>
</table>

*You must have owned your truck for at least one year, according to the date on your title, to be eligible.

Is your truck currently in operation or is it sitting? ______________

What is the average number of hours (per day) that your truck spends idling (engine running but truck not moving)? __________Hours per day

Over the past two years, what is the average number of trips made (per week) to the Port of Philadelphia/Port of Wilmington: __________ Trips per week

Over the past two years, what is the average number of days (per week) that you have driven this truck for work? ____________Days per week

What do you typically haul (check all that apply)?

_____ Containers _____ Dry Bulk _____ Liquid Bulk _____ Break Bulk

Has the truck been used to transport cargo to and from the Port of Philadelphia/Port of Wilmington on a regular basis for the last two years? _____Yes _____No

Lien Information

Is the vehicle being replaced free and clear of all liens? _____Yes _____No

(If you answered “No”, you agree to pay off all indebtedness, receive lien releases and deliver a clear certificate of title free of any and all liens as a condition to delivery of your old truck for scrappage and receipt of grant funds for a replacement truck.)

III. NOTICE OF OBLIGATIONS

I do hereby certify the following (Please read and initial next to each item):

1. _______ That I have reviewed and understand the application, including this Notice of Obligations, and that all of the information I have submitted is true and correct.

2. _______ That I will not submit any other applications for funding of this same truck(s) under this program.
3. ________ That Program funds were not used to previously upgrade the equipment identified in this application.

4. ________ That I will make the old truck available for pre-award inspections and destruction and make the new truck available for inspection after the award is made.

5. ________ That neither the truck owner nor the truck has any outstanding violations at the port(s) at which I serve.

6. ________ That I have already paid or otherwise settled all outstanding violations against the old truck. (Applicants with outstanding violations at the time of the application will be ineligible for funding during the current round of solicitations but may reapply in subsequent solicitation periods.)

**IV. COMPANY COMMITMENT**

The applicant for funding assistance must sign this document.

| I certify that I am the authorized representative of the company applying for the funding and that the information provided herein is true, accurate and complete to the best of my knowledge and belief. |
| --- | --- |
| **Name:** |  |
| **Title:** | **Date:** |
| **Signature:** |  |

(Note: Original signature required.)

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**A special thanks to our funding partners**

The Green Operator Program developed from a Virginia Port Authority pilot program that provided trucking companies with low-cost financing to purchase diesel trucks with more emission-efficient engines or funding assistance to retrofit older models for emission efficiency.

This program is made possible, through matching grants, from the Clean Air Council.

The Mid-Atlantic Green Operator (GO) program is sponsored by the Mid-Atlantic Regional Air Management Association, Inc. (MARAMA) with funds from an U.S. Environmental Protection Agency Smartway Innovative Finance grant.

The Port of Philadelphia and Port of Wilmington program is also generously supported by contributions from CCA Services/Champion Trucklines.

Participating ports include the Port of Baltimore, Port of Philadelphia, Port of Virginia, and Port of Wilmington.